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## Mark S Michelson CLTC

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Member since 02/07/2014

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Industry Insurance and Financial Services

Specialty Retirement and Long Term Care Planning

## MARK S. MICHELSON, President

Mark Michelson, CLTC, is an independent Platinum-Level Insurance Agent licensed in the states of Missouri & Illinois. He serves as Principal of Financial Protection Consultants.com, a wholly owned subsidiary of Professional Sales Consultants Inc. (PSC). Mark founded PSC in 1980 and now serves as President and CEO. He is a member of the prestigious Million Dollar Round Table and the National Ethics Association.

Mark is known for his in-depth knowledge and educational approach. He is very good at taking complex issues and making them understandable. He can assess your needs and identify customized solutions which include safety, control and clarity. Mark identifies customized strategies that will protect your savings and income to achieve retirement independence. His expertise comes from more than 30 years' experience with designing strategies to help preserve assets and income to help ensure you will not out-live your savings.

Mark is active in charitable, industry and community organizations. He began his insurance career after his former wife of more than 20 years suffered from dementia at an early age. Mark learned first-hand about life's unplanned challenges as the illness destroyed his family. Mark was raised in St. Louis, attended the Parkway School District and earned a B.S. in Business Administration/Management. He is a sports enthusiast, enjoys cooking, meeting great people and resides in St. Louis County with his (new) wife Emily, and daughters Hannah and Sarah (and Belle, "8 pounds of love").



# Mark's Professional, Civic & Charitable Affiliations

- Licensed, LTC Global Partners
- Member, National Ethics Asso - [www.ethics.net](http://www.ethics.net)
- Member, Society of Financial Professionals - [www.financialpro.org](http://www.financialpro.org)
- Member, National Care Planning Council - <https://www.longtermcarelink.net>
- Member, Association for Long Term Care Insurance - <http://www.aaltci.org>
- Member, Corporation Long Term Care - <http://www.ltc-cltc.com>
- Member, Breakthrough Coalition - <http://www.breakthroughcoalition.org>
- Officer, Board Member, Mid-East Area Agency on Aging - <http://www.mid-eastaaa.org/>
- Member, Walk Committee, Alzheimer's Association - [www.alz.org](http://www.alz.org)
- Board Member, Miriam Foundation (past) - <http://www.miriamstl.org/>
- Chairman, St. Louis Sportsmen Group (past)
- Chairman, Executive Committee, IJMST (past)
- Chairman, City of Creve Coeur Advisory Committee/Task Force (past)
- Member, American Heart Association (past)
- Member, Advisory Committee, Monsanto & Cities of Chesterfield, Olivette & Creve Coeur (past)
- Member, Sing for Safety Foundation (past)
- Member, Optimist Club International (past)